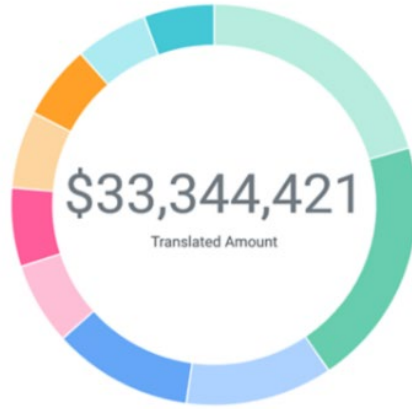




Washington's core financial system is more than 30 years old and is due for an overhaul. The One Washington program is implementing Workday to modernize the state's core administrative functions through process improvements supported by technology.

Operating Expenses by Cost Center (LTM)



- 34000 Facilities
- 72200 Marketing Communications
- 36100 Consulting Services - North America
- 71200 Field Sales - North America
- 50000 Office of CFO
- 61210 Internal Systems
- 70000 Sales Executive Mgmt
- 10000 Office of CEO
- 51100 Finance Mgmt - Corp Acctg
- 33100 Global Support - North America

Revenue per Headcount



Company Code	Company	Revenue
GMS MEX	Global Modern Services S.A. de C.V. (Mexico)	\$2,514,399.43
GMS USA	Global Modern Services, Inc. (USA)	\$160,612,673.19
GMS CAN	Global Modern Services, Ltd (Canada)	\$14,000,000.00

Sample screenshot: Workday Financials

Improved money management



- Provides better visibility into how money is being spent
- Eliminates cost of maintaining aging infrastructure (AFRS)
- Creates opportunities to leverage state's purchasing power
- Improves financial forecasting capabilities

Increased accessibility with the Cloud



- Users can access the ERP from anywhere on any device
- Supports multiple, simultaneous users
- Allows for real-time updates

Integrated business processes



- Links finance, procurement, budget, HR, and payroll processes
- Creates process efficiencies that will help reduce costs
- Links with WSDOT's accounting system (TRAINS)

Enhanced user experience



- Modernizes business applications to match top consumer sites
- Makes administrative systems easier to use and more intuitive
- Reduces training time for new hires and makes it easier for employees to transfer across agencies